

# News Release

**TELEX**<sup>®</sup>

**From:** Franck Fabry, Canada Sales Manager  
Telex Communications Inc.  
**Date:** April 22, 2002  
**Subject:** **TELEX STREAMLINES SALES ORGANIZATION IN CANADA**

12000 Portland Avenue South  
Burnsville, Minnesota 55337 USA  
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**Burnsville, MN (April 3, 2002):** Telex<sup>®</sup> Communications is pleased to announce the appointment of two new exclusive sales representative firms in Canada for the complete range of Telex brands: EV<sup>®</sup>, Telex<sup>®</sup>, RTS, Dynacord<sup>®</sup>, Midas<sup>®</sup>, Klark Teknik<sup>®</sup>, and University Sound<sup>®</sup>. These new changes bring the representative count to a total of three firms in the following newly redefined territories: West Canada, Ontario and East Canada.

### Western Canada:

**KMT Pro Audio**, managed by Mark Kulas, has been appointed to serve as the exclusive sales representative for the Provinces of Manitoba, Saskatchewan, Alberta, British Columbia and the Yukon Territory. Kulas has many years of experience in concert, club and theatre production. Kulas produced, directed and engineered hundreds of TV and radio broadcasts before becoming the central Canada representative for SF Marketing. While with Telex/EVI and Mark IV Audio, Kulas advanced from regional to national sales management and was responsible for business development. Kulas is based in Winnipeg, Manitoba and can be reached at the following address:

KMT Pro Audio Group  
Attn: Mark Kulas  
23 Hawkesbury Crescent, Winnipeg, MN R3P-1Y6  
Toll-free: (888) 850 8811 or (204) 489-7564 - Fax: (204) 489-7614  
E-mail: [pagcanada@shaw.ca](mailto:pagcanada@shaw.ca)

### Ontario:

**HEK Marketing**, managed by Greg Hansen, has been newly appointed to serve as the exclusive sales representative in the Province of Ontario. Hansen worked in system design, installation, music retail sales, show production, repair and management positions before coming to Telex/EVI Canada and subsequently established his own representation firm in 2001. Hansen is based in the Greater Toronto Area (GTA), Ontario and can be reached at the following address:

HEK Marketing Group Inc.  
Attn: Greg Hansen  
27 Fearn Crescent, Ajax, ON, L1S 5L7 Canada  
Toll Free: (800) 494 6770 or (905) 619 0355 - Fax: (905) 619 0366  
E-mail: [greg.hansen@hek.ca](mailto:greg.hansen@hek.ca)

*(to be continued)*

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**Eastern Canada:**

**Acoustik GE**, managed by Gilles Elhadad, will now serve as the exclusive sales representative for the Maritime Provinces (Nova Scotia, New Brunswick, Newfoundland and Prince Edward Island) in addition to servicing the current Province of Quebec. Elhadad brings many years of experience in acoustics and sound system design to his customers. Prior to his tenure at Telex, Elhadad was employed by Mark IV Audio, Burtek and Standard Sound Systems. Elhadad is based in Montreal, Quebec and can be reached at the following address:

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Burnsville, Minnesota 55337 USA  
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Acoustik GE Inc.  
Attn: Gilles Elhadad  
5715 Kincourt, Montreal, PQ H4W 1Y7 Canada  
Toll Free: (866) 369 2864 or (514) 369 2864 - Fax: (514) 487 9525  
E-mail: [ge@acoustikge.com](mailto:ge@acoustikge.com)

Telex® is a professional audio brand of Telex Communications, Inc., a leader in the design, manufacture and marketing of sophisticated audio, wireless, multimedia, aircraft, broadcast and communications equipment for commercial, professional and industrial customers. Telex Communications markets its products in more than 80 countries under the brands EV®, Telex®, RTS, Dynacord®, Midas®, Klark Teknik®, University Sound® and others.



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Sales Manager, Canada  
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